

3-Month Outlook Index 2024																				
	SALES				INVENTORY				PRICES				PROMOTIONS				HIRING PLANS			
2024	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX
DECEMBER	41	34	25	72.5	48	23	29	65.7	44	9	47	65.9	41	7	52	75.1	12	14	74	53.3
NOVEMBER	40	36	24	69.1	24	47	29	46.3	33	13	54	70.0	39	15	46	72.7	7	13	80	50.9
OCTOBER	53	28	19	62.3	22	47	31	51.7	28	19	53	63.0	41	0	59	67.4	6	19	75	47.2
SEPTEMBER	55	31	14	68.2	34	39	27	53.3	30	9	61	63.9	55	4	41	77.1	29	23	48	53.7
AUGUST	53	28	19	64.7	48	26	26	62.5	28	9	63	57.8	51	0	49	72.4	22	14	64	57.7
JULY	59	26	15	67.4	49	24	27	63.6	16	10	74	48.5	32	8	60	61.2	13	18	69	52.2
JUNE	55	17	28	66.0	31	29	40	46.7	31	7	62	62.5	38	5	57	69.4	3	24	73	44.0
MAY	55	24	21	63.0	28	32	40	46.9	34	9	57	61.6	36	6	58	65.9	7	10	83	47.6
APRIL	67	20	13	67.3	37	39	24	51.4	26	10	64	55.3	51	10	39	71.8	20	8	72	54.6
MARCH	62	13	25	63.7	28	20	52	47.5	37	6	57	63.7	44	4	52	64.9	22	8	70	48.9
FEBRUARY	74	15	11	67.3	49	20	31	51.4	39	4	57	62.8	44	0	56	64.7	24	3	73	51.3
JANUARY	63	20	17	63.6	44	26	30	50.6	30	3	67	58.8	42	0	58	66.0	15	6	79	49.0
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2023	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX
DECEMBER	29	46	25	54.7	32	29	39	57.1	33	4	63	62.7	34	11	55	69.7	9	15	76	51.0
NOVEMBER	29	49	22	50.0	19	52	29	40.5	27	14	59	65.5	28	13	59	68.0	3	11	86	50.4
OCTOBER	54	34	12	62.7	19	56	25	42.0	22	17	61	57.9	39	5	56	65.3	17	19	64	51.3
SEPTEMBER	12	11	77	53.3	55	34	11	67.9	32	34	34	50.0	30	3	67	64.8	26	13	61	60.6
AUGUST	46	37	17	54.0	29	31	40	43.7	39	5	56	64.2	33	10	57	57.6	20	17	63	54.3
JULY	55	17	28	70.9	55	24	21	65.2	43	0	57	67.0	38	7	55	66.8	17	13	70	58.4
JUNE	53	13	34	70.8	37	16	47	64.1	38	3	59	70.8	34	6	60	67.2	10	13	77	54.2
MAY	59	21	20	66.7	32	33	35	48.1	44	3	53	69.4	35	2	63	69.4	17	9	74	52.7
APRIL	70	12	18	75.0	31	47	22	43.1	52	4	44	73.9	31	8	61	60.1	32	6	62	61.2
MARCH	67	11	22	67.9	37	22	41	50.4	43	0	57	70.5	42	4	54	63.5	29	6	65	51.7
FEBRUARY	63	27	10	56.4	57	23	20	53.5	60	7	33	72.4	43	3	54	63.0	30	13	57	48.4
JANUARY	61	19	20	64.2	49	18	33	55.8	47	4	49	63.8	47	4	49	65.9	31	8	61	56.5